



## 2013 MONTANA EXPORT SUMMARY

TOTAL - \$2.43 Billion in Combined Exports

TOTAL EXPORTS - 2013	TOTAL EXPORTS - 2012	% CHANGE 2012-2013
\$2,427,655,596	\$2,492,192,053	-2.59%

COMMODITY EXPORTS TO PARTNER COUNTRIES*	2013 TOTAL (IN MILLIONS)	% CHANGE (2012-2013)
Canada .....	\$ 585.72	-8.2%
Republic of Korea .....	\$ 168.49	-2.4%
China .....	\$ 101.04	-4.6%
Switzerland .....	\$ 75.83	4.3%
Taiwan .....	\$ 73.83	-0.3%
Belgium .....	\$ 65.41	-21.0%
Mexico .....	\$ 55.84	5.8%
Japan .....	\$ 48.69	9.8%
India .....	\$ 31.45	8.8%
Germany .....	\$ 26.68	-28.9%

\*These figures do not include bulk wheat exports

RANK	COMMODITY	2013 TOTAL (IN MILLIONS)	% CHANGE (2012-2013)
1	<b>Bulk Wheat</b>	\$ 929.07	1.5%
2	<b>Mineral Fuel</b> – coal, light oils, etc.	\$ 332.35	-16.4%
3	<b>Inorganic Chemicals</b> – copper oxides, silicon, etc.	\$ 234.87	-2.6%
4	<b>Industrial Machinery</b> – semiconductor devices	\$ 169.78	-23.4%
5	<b>Vehicles, Parts, etc.</b>	\$ 87.50	-12.1%
6	<b>Edible Vegetables</b> – peas, lentils, etc.	\$ 80.94	29.8%
7	<b>Salt, Sulfur, Earth &amp; Stone</b> – Portland cement, talc, etc.	\$ 71.05	-11.6%
8	<b>Pharmaceutical Products</b> – diagnostics, cultures, etc.	\$ 51.96	-19.6%
9	<b>Optic, Medical or Surgical Instruments</b>	\$ 48.01	7.7%
10	<b>Ores, Slag &amp; Ash</b> – precious metal ores & concentrates, etc.	\$ 42.15	100.1%
11	<b>Wood &amp; Articles of Wood</b> – wood charcoal, etc.	\$ 33.75	-7.5%
12	<b>Cereals</b> – identity preserved wheat, barely, etc.	\$ 30.31	36.1%
13	<b>Milling Products</b> – malt, starch, etc.	\$ 28.14	23.4%
14	<b>Tobacco &amp; Manufactured Tobacco Substitutes</b>	\$ 26.47	n/a
15	<b>Articles of Plastics</b> – pipes, hoses, polymers, resins, etc.	\$ 23.50	80.7%
16	<b>Food Industry Residues; Prep Animal Feed</b>	\$ 22.31	30.0%
17	<b>Preparations of Cereals</b> – pasta, bread, pastries, etc.	\$ 20.34	-8.5%
18	<b>Electric Machinery</b>	\$ 19.41	4.9%
19	<b>Misc. Chemical Products</b> – herbicides, insecticides, etc.	\$ 18.01	-27.6%
20	<b>Articles of Iron or Steel</b>	\$ 16.89	24.1%

**WHERE MONTANA'S WHEAT GOES** In 2013, Montana sent 122 million bushels of wheat to exporting facilities in the U.S. According to the Montana Wheat & Barley Committee, **Japan** purchased over 50% of that Montana wheat with secondary markets being **Taiwan, South Korea, the Philippines, & Indonesia**. (Roughly 75% of all Montana wheat is exported to **Asia**).