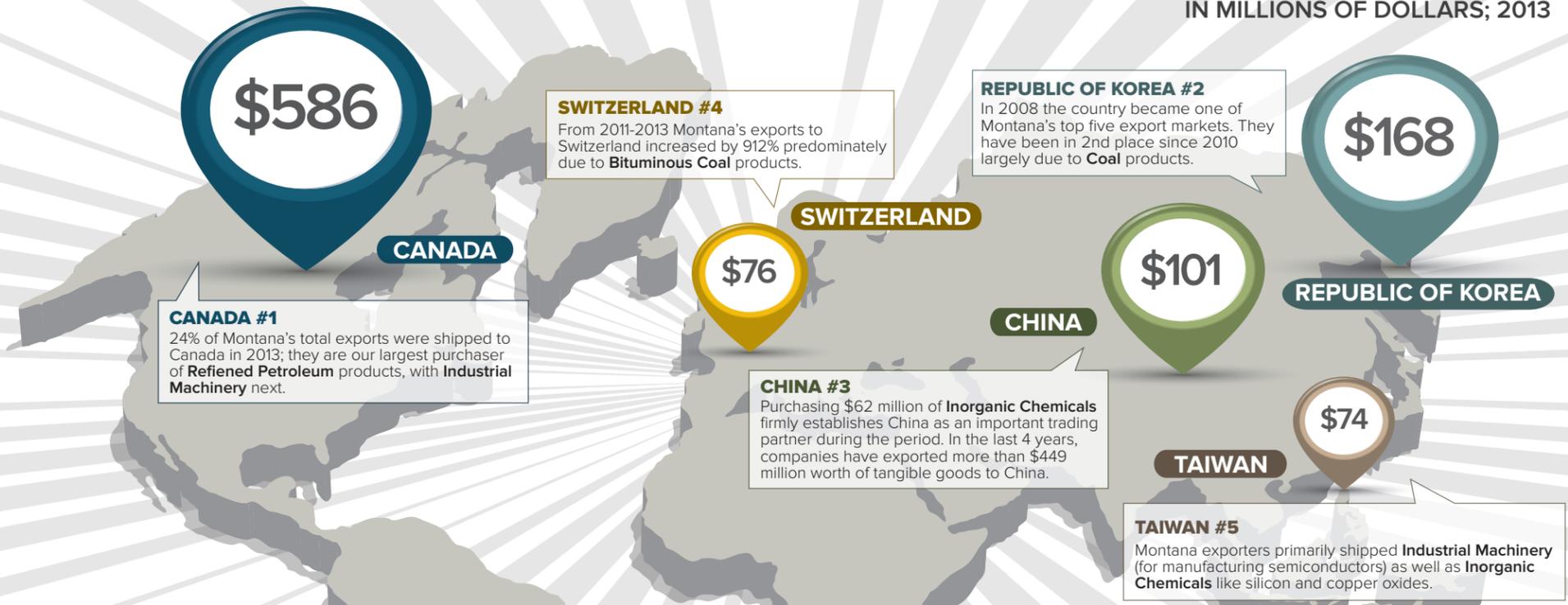


MONTANA'S EXPORTS IN 2013

EXPORT PERFORMANCE EXCLUDING BULK WHEAT IN MILLIONS OF DOLLARS; 2013



EXPORT VALUE INCLUDING BULK WHEAT IN MILLIONS OF DOLLARS; 1999 - 2013

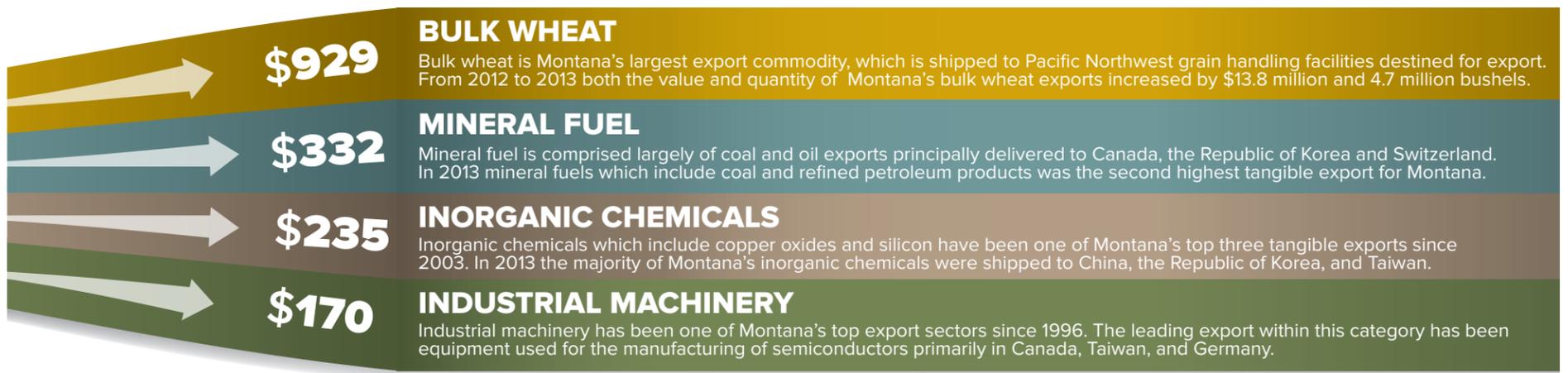


\$2.43B
TOTAL COMBINED EXPORTS

MORE TOP EXPORT PARTNERS IN 2013

TOP EXPORTS RANKING SIX - TEN, IN MILLIONS OF DOLLARS
#6 BELGIUM - \$65; #7 MEXICO - \$56; #8 JAPAN - \$49; #9 INDIA - \$31; #10 GERMANY - \$27

TOP TANGIBLE EXPORT PRODUCTS IN MILLIONS OF DOLLARS



SMALL BUSINESS EXPORT OPPORTUNITIES

Montana small businesses contribute to overall export numbers; and because their products are not traded in the global commodities arena, their demand and prices are often more stable.

The **State Trade Export Promotion (STEP)** program, a joint effort between the Department of Commerce and the Small Business Administration, has assisted companies in reaching international markets.

Grants were awarded in the following categories, with number of awards given:



WHERE OUR WHEAT GOES

In 2013, Montana sent 121.9 million bushels of wheat to exporting facilities in the U.S.

According to the Montana Wheat & Barley Committee, **Japan purchases over 50% of Montana's wheat.**



Sources: WISER (World Institute for Strategic Economic Research) State Trade Data; NASS (National Agricultural Statistics Service) Montana Wheat & Barley Committee; CEIC (Census and Economic Information Center); Office of Trade & International Relations